Sage 300 ERP
At-a-Glance Version Enhancements

Version 2012

Top Ten Reasons To Upgrade From Sage ERP Accpac Version 5.5 To 5.6

Increase Productivity. Streamline Operations. Improve Visibility.

1. **Spend less time pulling data and more time making critical business decisions** with new strategic planning and reporting tools

2. **Reduce operational costs** through improved inventory workflow procedures including tighter control and traceability of serialized and/or lot numbers

3. **Accelerate your collections efforts and improve your cash flow** with a user-defined Accounts Receivable inquiry tool

4. **Improve your productivity** with the most commonly requested workflow enhancements added throughout your solution

5. **Gain a faster and more accurate view of your cash position** with an improved reconciliation process

6. **Increase employee productivity and improve customer loyalty** with access to customer information anytime, anywhere

7. **Improve payroll accuracy and reduce risk of penalties** with a system that is compliant with the latest governmental regulations

8. **Reduce cost of ownership** with the ability to run your software on virtualization platforms

9. **Spend less time and money getting employees up to speed on new enhancements** with free online training and easy-to-follow implementation procedures

10. **Save time generating daily reports** by saving your parameters and utilizing new sorting options

Top TEN Reasons to Upgrade from Sage ERP Accpac Version 5.6 to Sage 300 ERP 6.0

Improve Productivity. Envision Success. Accelerate Growth.

1. **Enable collaboration and interoperability** through new web technology that leverages the current superior architecture to minimize business interruption

2. **A global synchronized release of all modules** keeps your system working together harmoniously

3. **Improve productivity** with the Sage 300 ERP Portal, providing faster, personalized role-based access to information so you can accomplish everyday tasks faster and focus on strategic projects

4. **Envision success** with Sage 300 ERP Snapshots, which provide secure access to key performance indicators for more proactive trend analysis

5. **Get the information you need, faster.** Sage 300 ERP Inquiry facilitates fast access to customized lists, providing the answers you need to make better decisions

6. **Accelerate growth and lower total cost of ownership** with Sage CRM Workflow Enhancements, which improve information flow between the front and back office

7. **Save time on month-end processes and reduce erroneous postings** from individual modules to the general ledger through better management of fiscal periods

8. **Easily adopt new enhancements and get new employees up to speed faster** and cost effectively with training and usability improvements like the Getting Started Snapshot

9. **Ensure optimal business management** with Sage CRM 7.0 (included) and Sage 300 ERP Intelligence Reporting

10. **Adopt the new** visual user interface at your own pace and ensure a smooth transition to web technology for your business

Top TEN Reasons to Upgrade from previous releases to Sage 300 ERP 2012

Simplify Processes. Improve Visibility. Stay Connected.

1. **Reduce time navigating through your system** with Visual Process Flows, which you can customize by user roles and for your business

2. **Improve productivity with enhancements** throughout the system such as: Entered By, On Hold Reason, and Requested By fields in Order Entry; copy order and create PO directly from order entry; and reverse GL batches

3. **Enhance usability** with easier to read tables, an improved Finder, and improved end-user documentation

4. **Get the information you need, faster!** New Inquiries for operations modules facilitate quick access to customized lists, which provide the answers you need and lower custom reporting costs

5. **Simplify update processes** using the new Sage Advisor Update

6. **Save time when processing payments** - capture pre-authorized payments during shipment entry or invoice entry, and invoice multiple pre-authorized payments in a single batch

7. **Make informed decisions with comprehensive reporting** utilizing the new Sage Intelligence Reporting financial report designer and reporting tree capabilities

8. **Expand customized reporting capabilities** with the updated SAP Crystal Reports® runtime engine for .NET Framework 4, and new options in several standard reports

9. **Accelerate growth and stay connected** with Sage CRM enhancements that improve information flow between the front and back offices

10. **Efficiently and cost effectively manage the shipping process** and rate shop with an optional service that streamlines shipping and reduces costs

See your business in a new way. **Move up to the latest release!**

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